

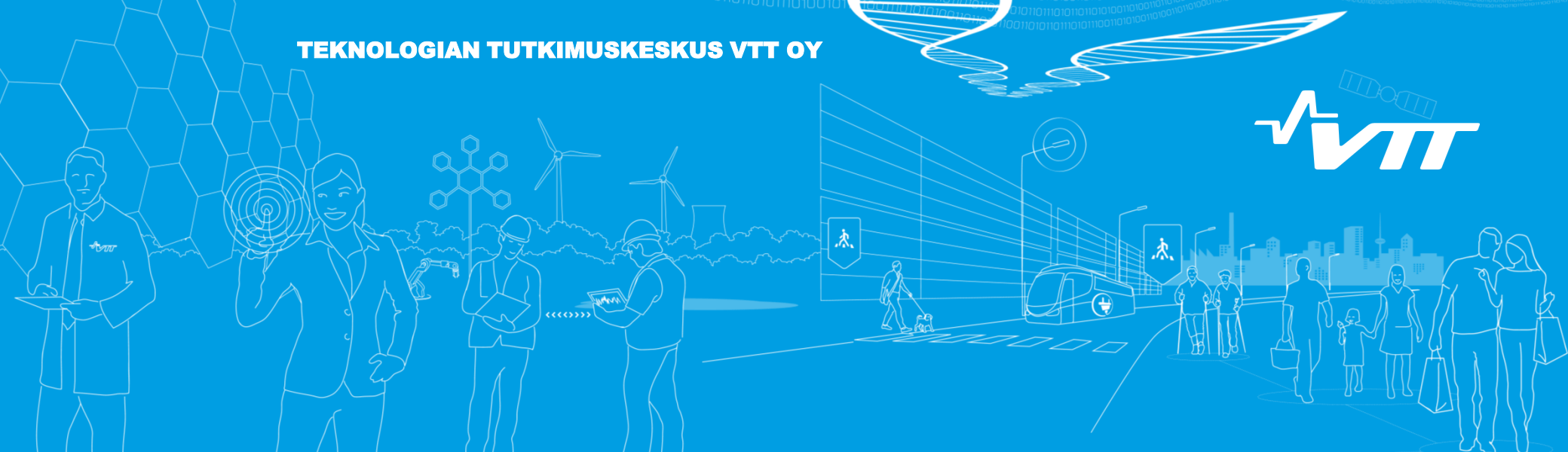
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Developing new cooperation models in winter maintenance

31st Winter Road Congress

Tampere 17.2.2016

M.Sc Heikki Mantsinen, Dr. Aki Aapaoja, M.Sc Raine Hautala & Dr. Pekka Leviäkangas

A few points about Finnish winter maintenance

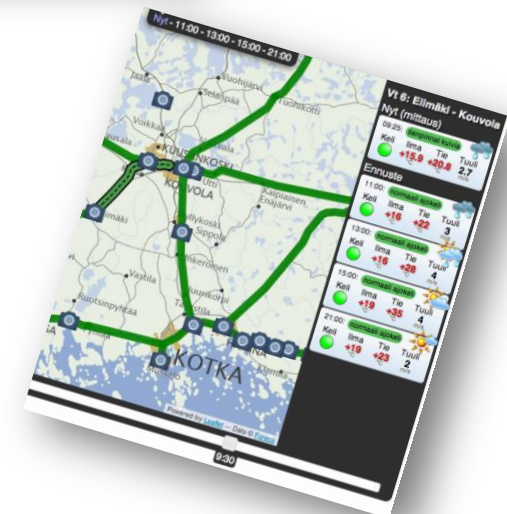
- Finnish road weather expertise is well-known and internationally recognized
- companies, authorities, individual experts and research institutes hold a lot of know-how
 - This know-how and knowledge is a bit scattered
- Long tradition in operating with quality-driven winter maintenance management policy

FIRWE-project's goals

- To form a modular, flexible product-service package
 - Individual companies would put an effort to make their products/services interoperable
- Interoperable products and services
 - Open interfaces and modularity
 - Necessary since all customers are different.
- To test and develop solutions as a part of operational activities
- To utilise existing marketing channels and international customer relations
- To gain plausible results and references in Finland

FIRWE's benefits

- For the society
 - Increased awareness of driving conditions
 - Smaller maintenance expenses and less environmental load
 - Smoother and more reliable traffic
 - Less accidents and related losses
- For a maintenance operator
 - Better timing and accuracy of actions
 - Effective vehicle tracking and reporting
 - Real-time information on maintenance operations can be given to road users
- For FIRWE partners
 - Wide development and testing possibilities (i.e., agile piloting)
 - Collaboration, thought exchange and coaching with other partners (i.e., joint-development)
 - Strong references (essential when exporting)
 - Export potential of modular solution package



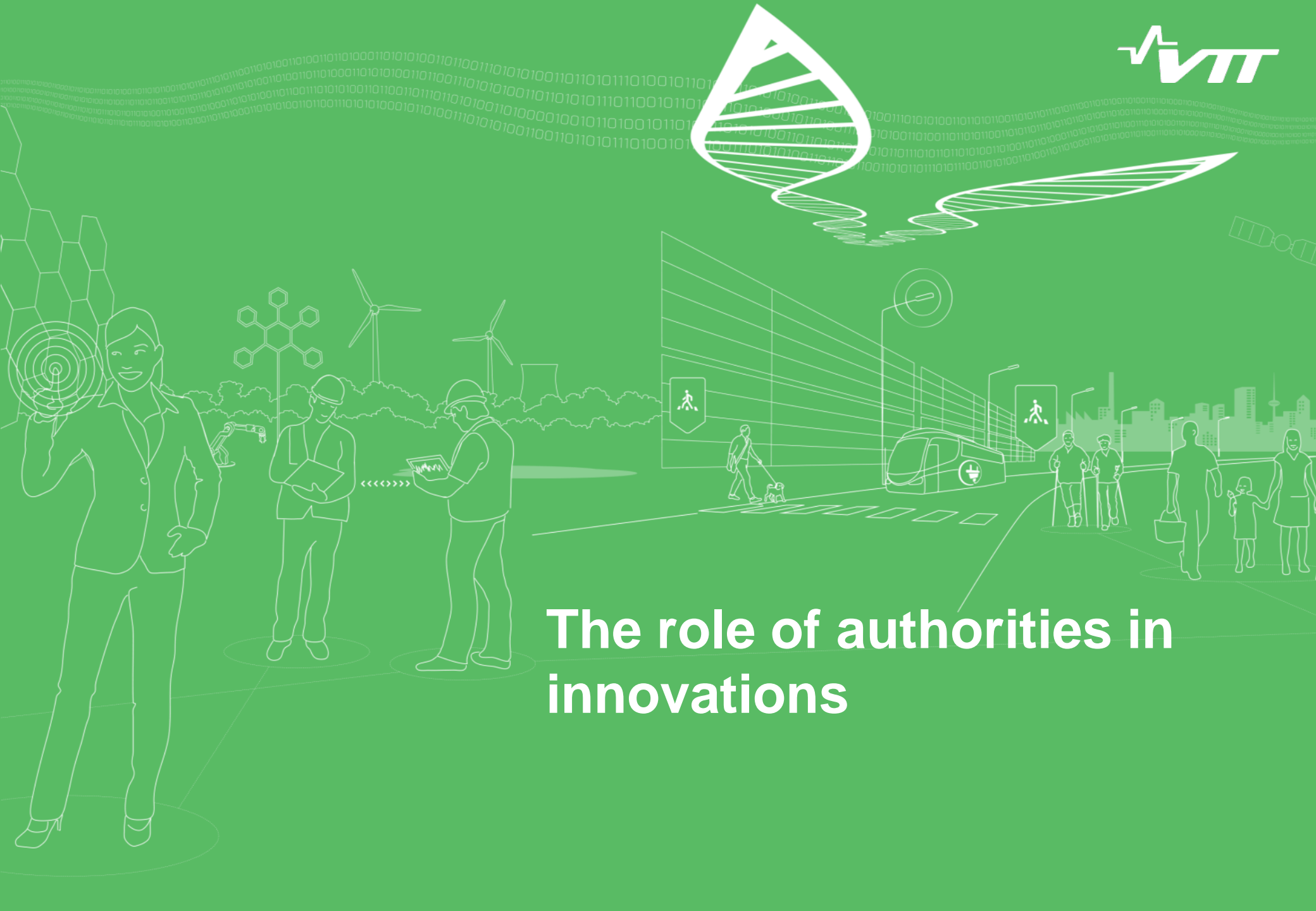
Outcomes

- Testing of the service/product modules was made in real-world environment
 - 2013-2014 in Lappeenranta-Imatra area with NCC Roads
 - 2014-2015 more testing of individual modules in Vantaa area with Destia
- Decision support system got new features
 - Automatic generation of tweets, for example
- Improvement of near future driving conditions forecast
- Improvement of longer time driving conditions forecast's quality
- Optimisation algorithm for de-icing materials dosage
- Automatic data collection from maintenance vehicles and UI
- Map UI for real time driving conditions and friction
- Friction measurement program development and testing
- Assessment of socio-economic impacts, value network research (within BECSI-project)
- Partially thanks to FIRWE National Roads Authority of Ireland purchased a maintenance decision support system from Vaisala.

FIRWE partners

- Vaisala: measurement solutions, integrating measurement and forecast data to DSS, visualisation
 - Arctic Machine: smart on-board-solutions for maintenance vehicles incl data exchange interface for background systems
 - Foreca: weather and driving conditions forecasts
 - Teconer: mobile solutions for measuring driving conditions and friction
 - VTT: socio-economic impacts of services, market reporting, value network assessment
 - Tekes: funding and steering
-
- FIRWE was made possible by cooperating authorities (LiVi, ELY, Trafi), maintenance companies and research institutes

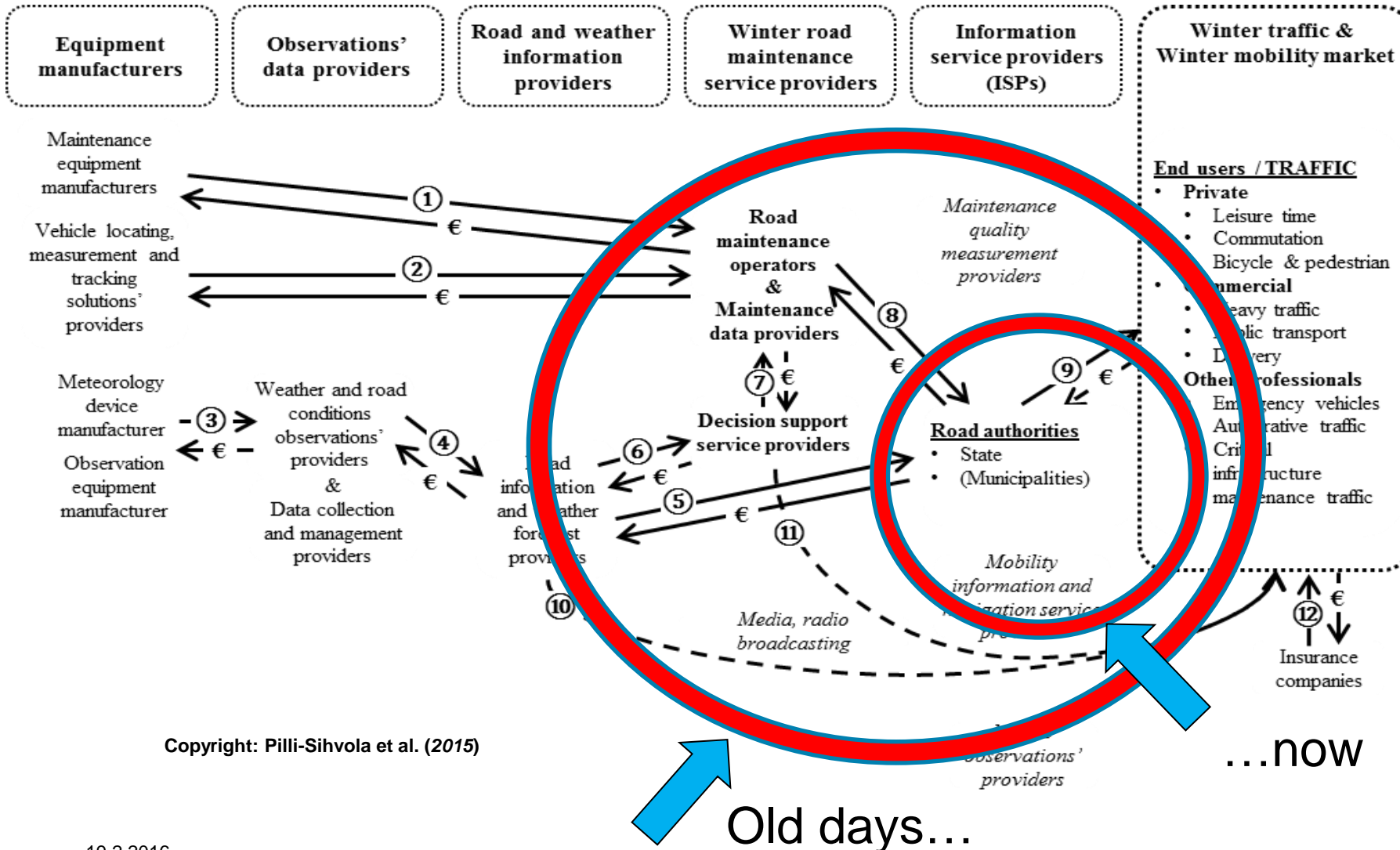




The role of authorities in innovations

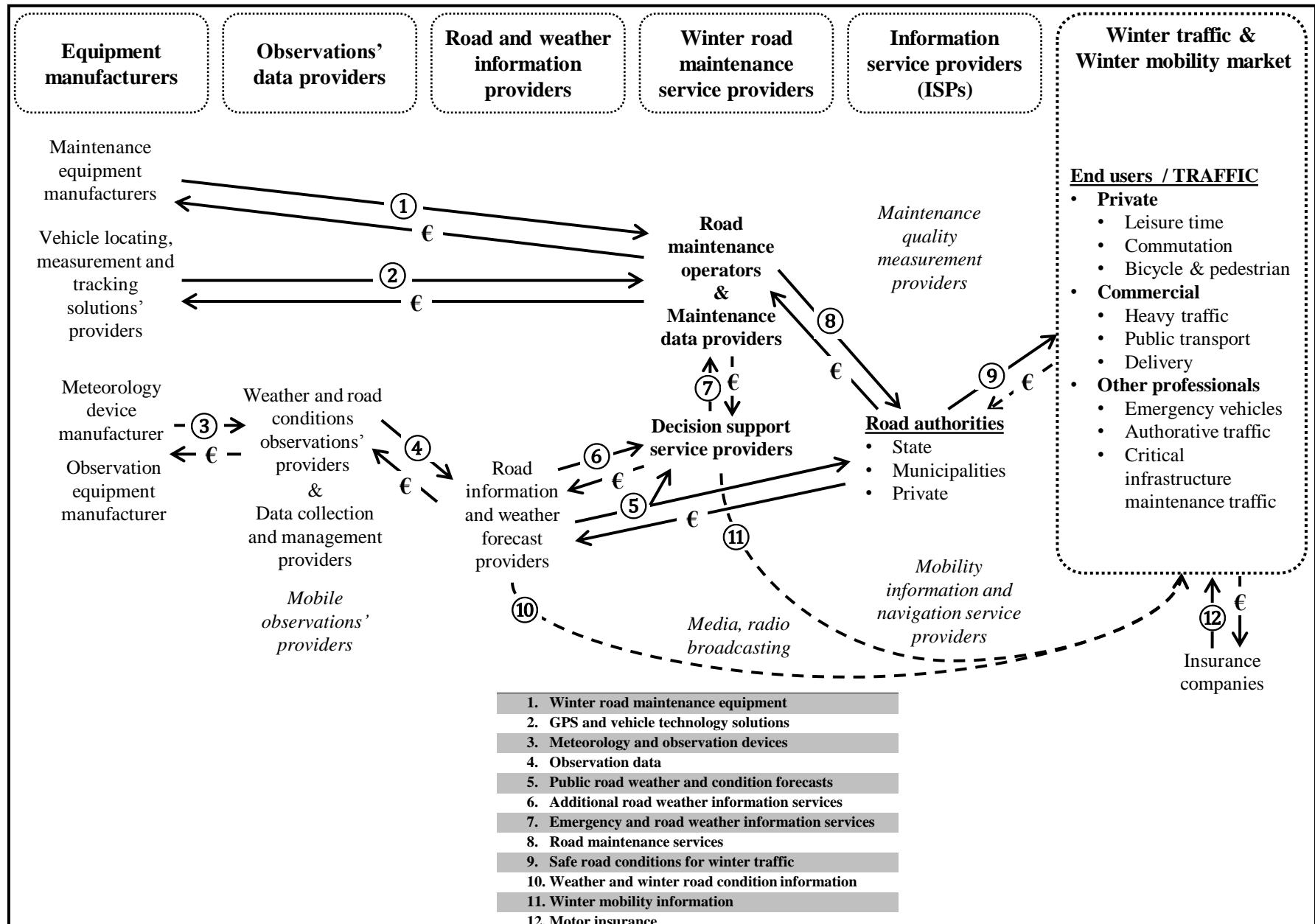
Back in old days in Finland....

...and now

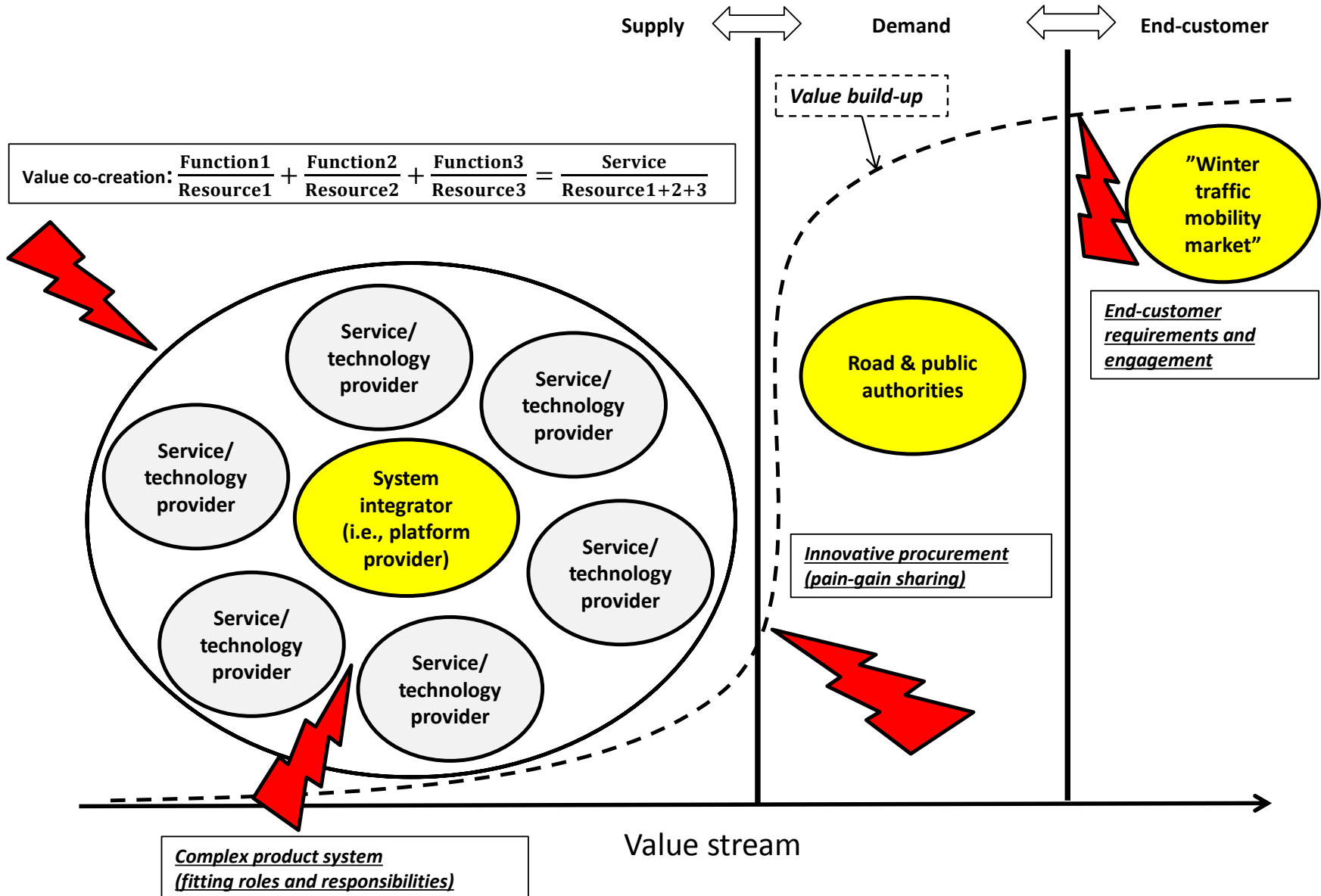


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Challenges in status quo

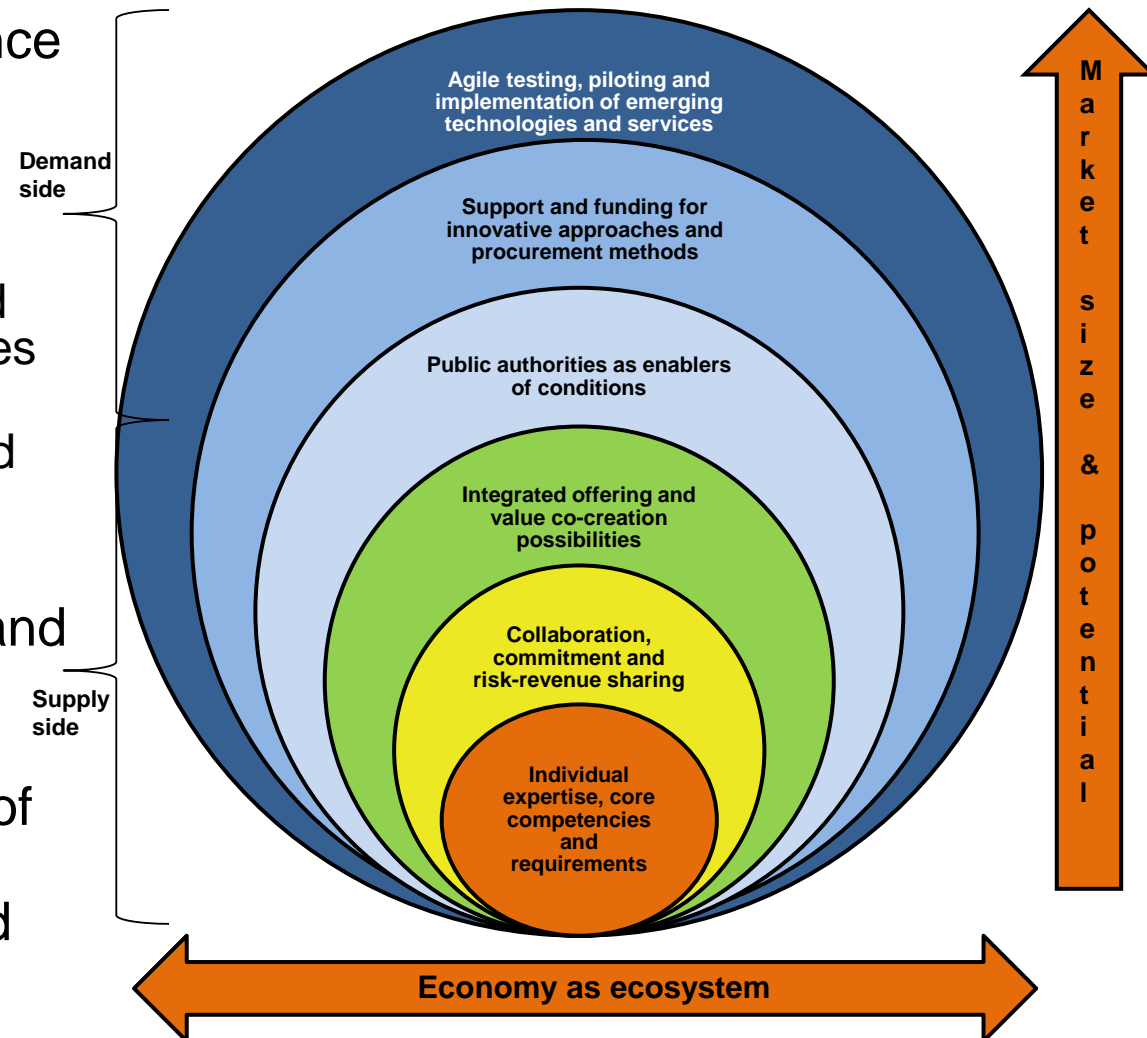


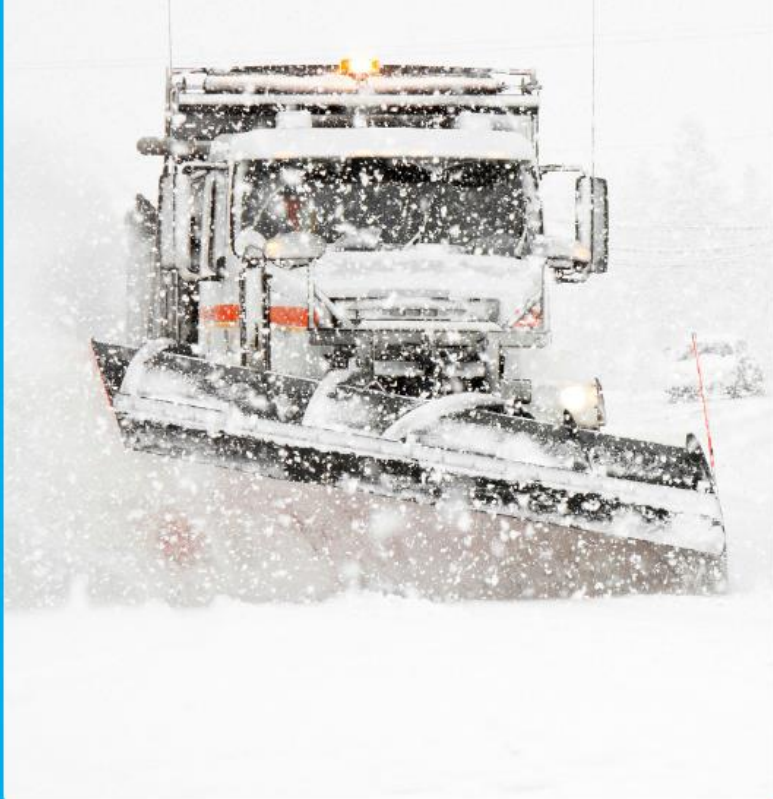
Enhancing innovations...



Recommendations for actions

1. Recognition of authorities' significance
2. Integrated project deliveries (alliance model)
 - a) Combining all the viewpoints, competencies and services for gaining the best results
 - b) Actors' selection should be based on ones competencies, capabilities and expertise in ecosystems
 - c) Pains and gains should be shared
3. Stressing long-term collaboration
 - a) Utilising research institutes in disseminating best practises and lessons learned
 - b) Agile testing and piloting
 - c) Impact assessment as a part of systematic development
4. Research funding agencies should support innovative procurement models





Thank you!

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Finnish winter road management – the evolving business ecosystem

BECSI WP2 project report

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Tuomo Kinnunen



Available at:

<http://www.vtt.fi/inf/pdf/technology/2015/T208.pdf>



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